



*Execution is our Passion*

# SK MINERALS & ADDITIVES LIMITED

INVESTOR PRESENTATION

H2 & FY26



This document includes certain forward-looking statements which are tentative, based on current expectations of the management of SK Minerals & Additives Limited. These statements are based on management's current expectations or beliefs and are subject to uncertainty and changes in circumstances. Actual results may vary materially from those expressed or implied by the statements herein due to changes in economic, business, competitive, technological and/or regulatory factors, exchange rate fluctuations, cash flow projections, interest, and other costs. SK Minerals & Additives Limited, its directors and any of its affiliates or employees are under no obligation to and expressly disclaims any such obligation to, update or alter its forward-looking statements, whether as a result of new information, future events, or otherwise. SK Minerals & Additives Limited does not undertake any obligation to revise or update any forward-looking statement that may be made from time to time by or on behalf of the Company.





**15+** Years Since Inception\*



**114** People Team (As of March 2026)



**PAN** India Presence



**6,600 MT\*\*** Combine Installed Capacity



**₹ 63.10 Cr** Order Book (April'26)

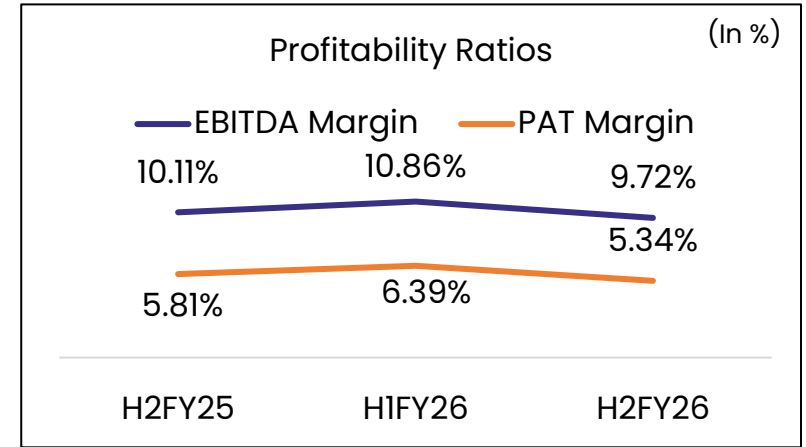
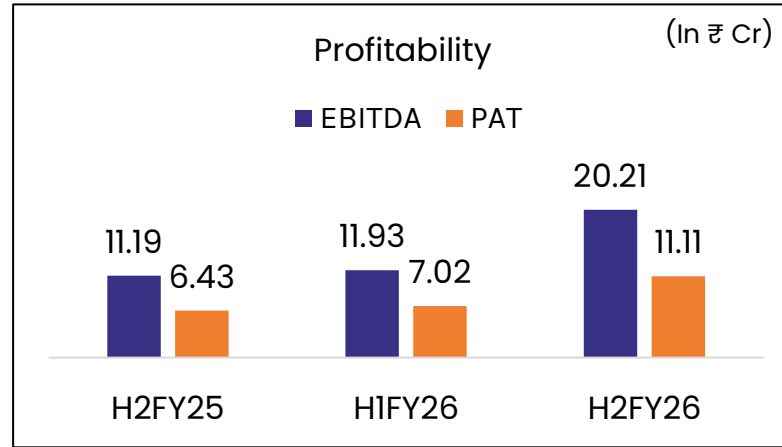
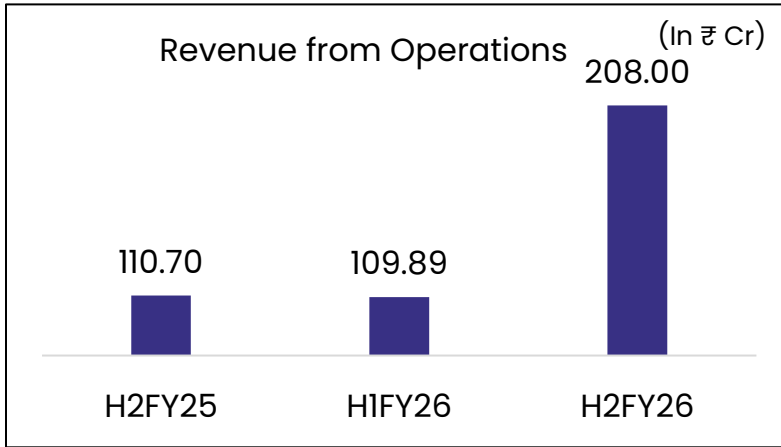


**FY26**  
Revenue: ₹ 317.89 Cr  
EBITDA: ₹ 32.14 Cr  
PAT : ₹ 18.12 Cr

SK Minerals & Additives Limited is a fast-growing specialty chemicals player with over 15 years of presence and a PAN-India footprint. The Company has evolved from a trading-led business into a manufacturing-driven business, with a diversified portfolio spanning into feed additives, food preservatives, polymer additives and essential industrial chemicals. The Company has a DSIR-recognized R&D unit and strong B2B clientele that includes PSUs, cooperatives, and reputed multinational corporations serving top-tier supplier to critical industries such as food & bakery, animal feed, petroleum, plywood, wire and cable industries and other allied sectors.

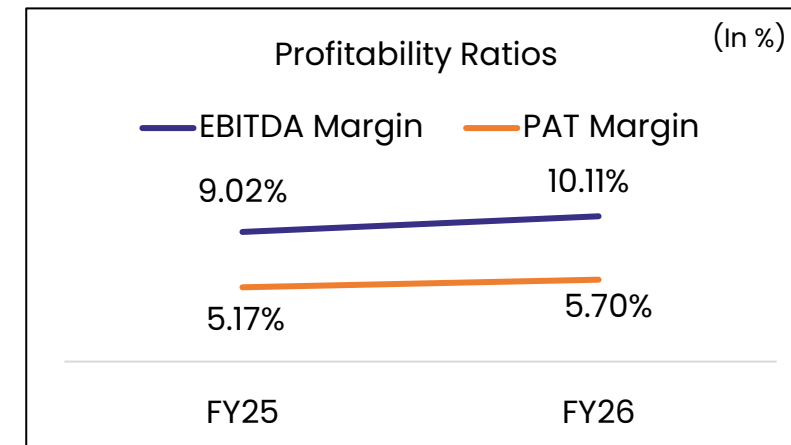
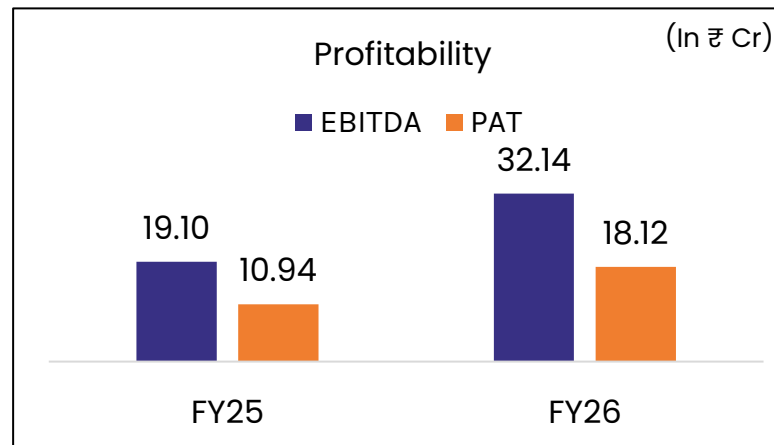
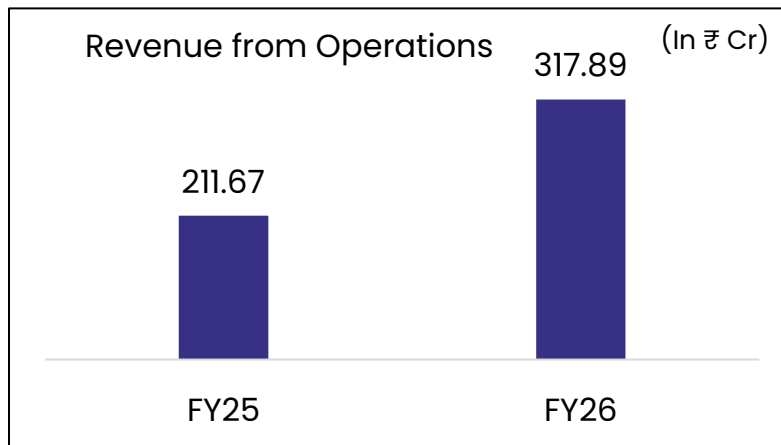
\*Originally established as a proprietorship concern in 2010, the entity was converted into a Private Limited Company and later on converted into public limited company with effect from 17<sup>th</sup> December 2024

\*\* Addition of 150 MT per month with effect from October 2025 in food additives. Addition of 400 MT per month with effect from 1<sup>st</sup> November 2025 in polymer additives.



**Performance Highlights:**

- Operational Revenue increased significantly by 87.90% YoY to ₹208 crore, driven by higher volumes, improved realizations, and strong execution across product categories.
- EBITDA grew robustly by 80.61% YoY to ₹20.21 crore, supported by a superior product mix, better realizations, and continued focus on operational efficiencies with the benefit of economics of scale.
- Net Profit for H2FY26 stood at ₹11.11 crore, registering a strong growth of 72.78% YoY.
- Strengthened product innovation capabilities with the development of a halogen-free flame-retardant additive for safer and eco-friendly XLPE wire production in November 2025, which has received encouraging response from customers in domestic and international market.



## Management Commentary:

### Mr Mohit Jindal – Chairman and Managing Director

“The Company delivered a strong financial and operational performance during the year, driven by conscious efforts towards product diversification, new product introductions, and continuous improvement in operational efficiencies. The encouraging response from customers towards the Company’s newly launched products further strengthened demand momentum and contributed meaningfully to overall business growth.

Supported by robust order execution and incremental capacity additions, the Company reported a topline growth of over 50% during the year. Improved product mix, better realizations, and enhanced operating leverage resulted in a substantial improvement in profitability, with EBITDA and Net Profit growing by approximately 68% and 65%, respectively. These results reflect the Company’s focused strategy towards value-added products, efficient execution, and disciplined cost management.

The Company operated at near 100% capacity utilization during the year, and its timely capacity expansion initiatives enabled it to effectively capitalize on strong market demand. To support future growth requirements, the Company is in the process of expanding its manufacturing capacities, for which the land has already been acquired. Upon completion of this expansion, the Company’s overall production capacity is expected to increase to approximately 19,000 MTPA by next 12 to 18 months.

With a diversified product portfolio, continued investments in quality enhancement and R&D, ongoing new product launches, and a scalable business model, the Company remains well-positioned to capitalize on emerging opportunities in the specialty chemicals sector, strengthen its market presence, and continue delivering sustainable value to all stakeholders.

## 2010

- Started operations as a proprietorship concern under the name S.K. Minerals.
- Initially focused on the trading of animal feed supplements.

1

## 2012-2015

- Expanded product portfolio into mineral-based animal feed additives.

## 2016-2019

- Diversified into specialty chemicals trading for industries like plywood and petroleum.

3

## 2021-2022

- Commenced its own manufacturing facility.
- Introduced manufacturing products such as Zinc Glycinate, Copper Glycinate, Magnesium Glycinate, and other chelated minerals as feed additives.
- Focused on supporting the advancement of the animal feed industry through specialized product offerings.

4

## 2022-2023

- Converted to SK Minerals & Additives Private Limited.
- Registered an in-house R&D unit with DSIR authorities.
- Focused on developing proprietary formulations and adopting green chemistry practices.

5

## 2025-2026

- Listed on BSE SME
- Introduced India's First Halogen Free- Flame Retardant under polymer additives verticals
- Acquired a land of ~10 acre for expanding its manufacturing capacities.

7

## 2023-2024

- Converted into a Public Limited Company
- Initiated development of next-generation products such as Flame Retardant, Omega-3, and Vitamin D2 through its in-house R&D unit.
- Commenced commercial production of food preservatives, catering to the needs of the bakery and food industry.

6



**Sunita Rani, 58 Years**

*Promoter*

- A key promoter who began its business journey in 2010 by establishing S.K. Minerals as a proprietorship, which was subsequently converted into a Private Limited Company in 2022.
- A Bachelor of Arts (B.A.) graduate with strong administrative and communication skills, ensuring seamless business operations until 2022.
- Has handled multiple and diverse roles, demonstrating versatility and operational leadership.
- With a long-term vision and extensive experience, she nurtures future leaders, fosters team alignment and innovation and drives the Company toward sustained success.



**Mohit Jindal, 38 Years**

*Promoter, Chairman & MD*

- A dynamic leader driving transformative growth in the specialty chemicals sector since 2014, steering the Company with a strong focus on expansion and strategic development.
- A qualified Company Secretary (ICSI, 2009), Commerce graduate from Panjab University (2006), and enhanced his strategic expertise's with a certification in innovation, Corporate Strategy & Competitive Performance from IIM Ahmedabad (2024), bringing robust academic and strategic expertise.
- With 15+ years of experience across compliance, corporate strategy, international business operations, planning and business development.
- Recognized for pioneering new ventures and transforming ambitious ideas into scalable realities, fostering resilience and forward-thinking growth within the organization.



**Rohit Jindal, 36 Years**

*Promoter Director*

- Provides leadership across Production, Planning, Procurement, and Supply Chain Management, while overseeing the Company's production, R&D unit and purchase department with precision.
- A Bachelor of Commerce graduate who joined the Company in 2011 and further strengthened capabilities with a certification in Strategies for Winning in International Markets (SWIM) from IIM Ahmedabad in 2026.
- With 15+ years of industry experience, has been instrumental in scaling the manufacturing division and transforming operational challenges into growth.
- Has built a strong network of peers and clients across the global chemicals and additives sector.



**Shubham Jindal, 29 Years**

*Promoter Director*

- Joined the business in 2017 and leads the Company's import and merchant trading division, along with sales and business development, with sharp strategic focus.
- Brings over 8 years of expertise in international trading, business development and customer service.
- Demonstrates strong capabilities in driving growth through strategic execution and market expansion.
- Passionate about identifying high-potential opportunities to propel the Company's future growth.

## Food & Bakery Preservatives

Nutritional ingredients and preservatives used to extend shelf life, maintain freshness, and ensure food safety and flavor consistency.



**Calcium Propionate**



**Ferric Pyrophosphate**

## Polymer Additives

Customized additive blends and masterbatches engineered to improve material performance, durability and processability for plastics, wire and cables industries.



## Trading Goods



**Melamine**



**Phenol**



**Virgin Base Oil**



**Magnesium Oxide**



**Technical Grade Urea**



**Potassium Sulphate**

## Animal Feed & Nutrition

High-quality mineral and nutritional additives formulated to improve livestock health, feed efficiency, and overall productivity.



**Zinc Glycinate**



**Copper Glycinate**



**Zinc EDTA**



**Copper EDTA**



**Zinc Bis-Glycinate**



**Copper Bis-Glycinate**



**SRN (Slow-release Nitrogen)**



**ZC Aminoway**

1

### Hybrid Model:

Combines in-house manufacturing with strategic trading to cover a broad product range.

2

### Agile Supply Chain:

Trading operations expand the portfolio, optimize sourcing, and enable rapid response to shifting customer needs.

3

### Revenue Stability:

Diversified streams buffer against sector-specific downturns and demand fluctuations.

4

### Synergistic Efficiency:

Trading insights drive manufacturing innovation, while production expertise and strategic sourcing, help optimize costs.

5

### Growth Flexibility:

The dual approach supports entry into new segments and scalable expansion.

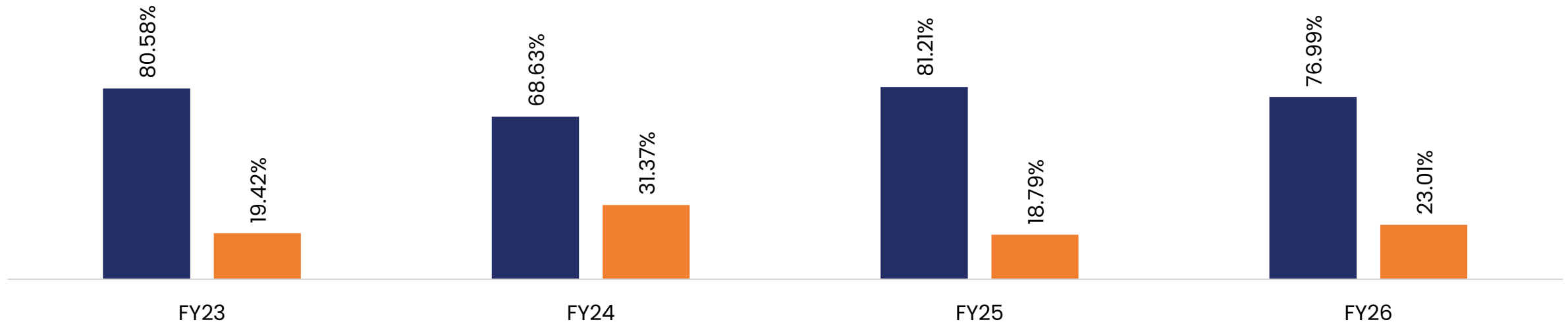
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### Catering to B2B customers:

Across various industries with a focus on quality, reliability, and long-term partnerships.

## Segment Wise Bifurcation Of Revenue (%)

■ Trading ■ Manufacturing



# OUR CLIENTELE'S

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APAR

Balaji AMINES

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CENTURYPLY®

DURO™  
BLOCK BOARD • PLYWOOD • VENEERS • DOORS

aavin®

Gulf

GULSHAN GLOBAL

हिन्दुस्तान पेट्रोलियम  
HP

इंडियनऑयल  
IndianOil



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കേരള സർക്കാർ ഉടമസ്ഥത

നോവോ

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Har Din Da, Har Dil Da

WELCOME CHEMICALS

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energising lives



- 1 R&D-Driven Product Innovation**  
 Leveraging in-house R&D to develop next-generation specialty products like Omega-3 and Vitamin D2, targeting emerging market needs and performance gaps.
- 2 Manufacturing Capacity Expansion**  
 Planned capacity enhancement from 3,600 MT to 7,400 MT per annum with investment in advanced machinery to support operational growth to expand manufacturing facility, the company has purchased a land near Khanna admeasuring approximately 10 acre
- 3 Focus on Sustainable Manufacturing**  
 Expanding eco-friendly product lines and adopting energy-efficient, environmentally responsible practices to meet rising sustainability standards and regulatory expectations.
- 4 Product Mix Optimization & Efficiency**  
 Enhancing profitability by optimizing product mix, improving capacity utilization, and dynamically adjusting production based on market demand.
- 5 Unique Product Selection**  
 Leveraging in-house R&D capabilities and deep market insights to develop innovative, next-generation niche specialty chemicals and high-temperature additives, thereby enhancing the product portfolio.
- 6 Sustainability & ESG**  
 Committing to halogen-free, low-VOC, and circular-chemistry product lines

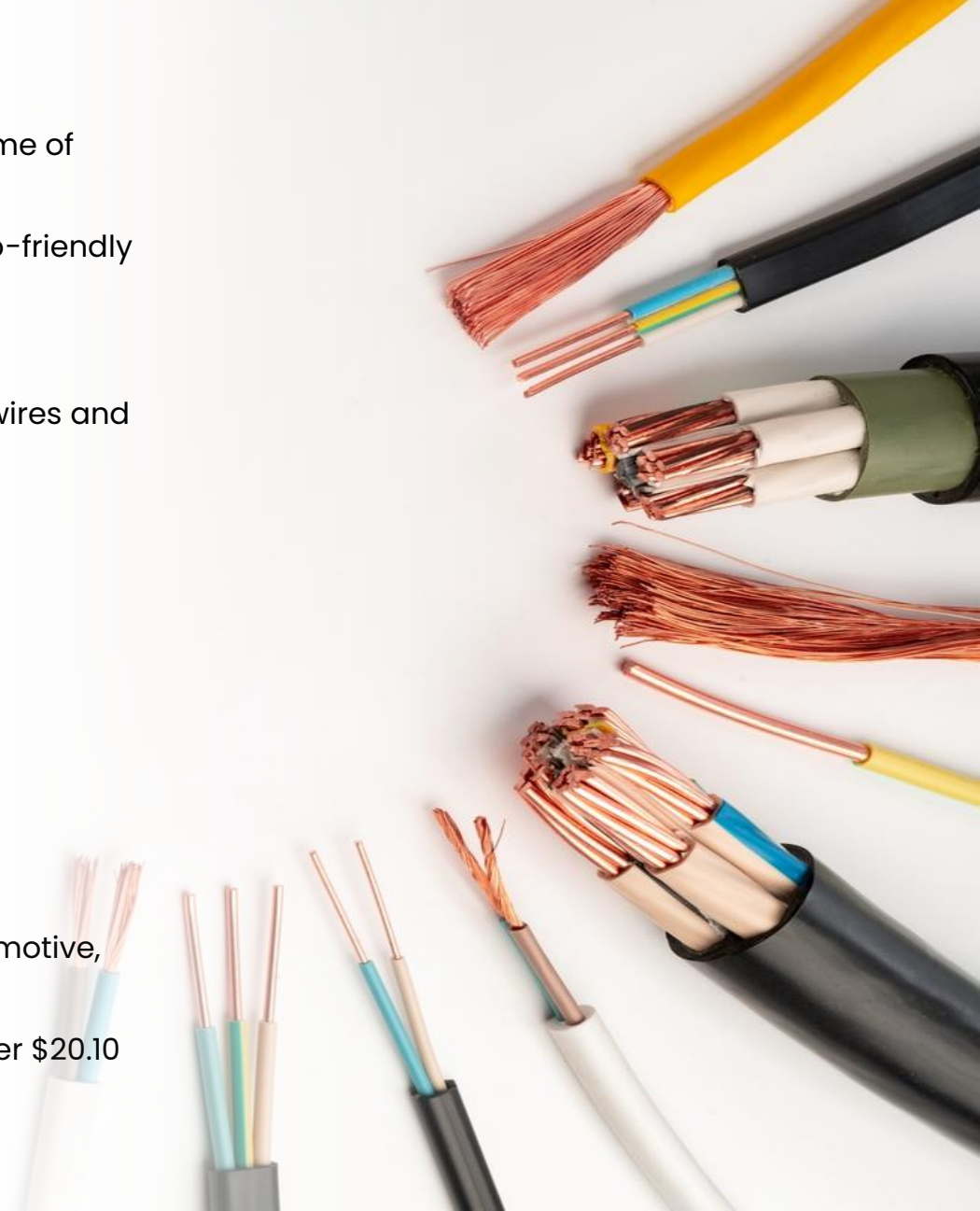
# WHERE INNOVATION IGNITES SAFETY: INTRODUCES INDIA'S FIRST HALOGEN-FREE FLAME RETARDANT

## Product highlights

- 1 India's first Company to launch halogen-free flame-retardant additive under brand name of 'HOFNIL' in November 2025
- 2 Keenly designed for XLPE wire and cable industries to support safer, sustainable and eco-friendly production with a total addressable market (TAM) of USD 1.25 Bn by 2030
- 3 Strong Make in India innovation will substitute import and create export opportunities
- 4 Received a letter of intent for sourcing the new product from a reputed and integrated wires and cables player in India
- 5 The current capacity is **400 MT/Month.**
- 6 Expects a cumulative revenue of ₹ 200 Cr by the end of FY28

## Demand Drivers:

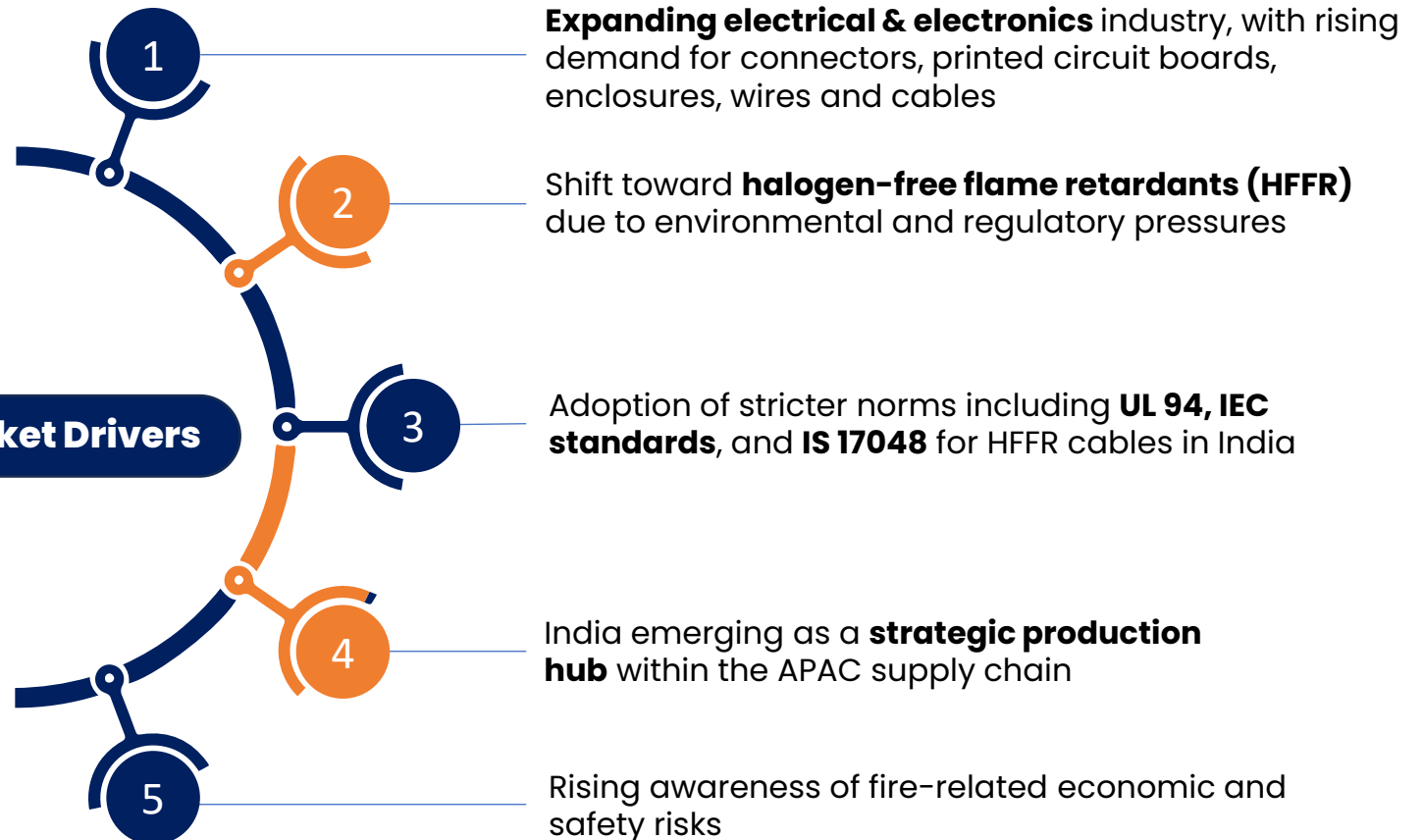
- 1 Regulations against harmful halogenated alternatives
- 2 increasing awareness of environmental safety and stricter fire safety standards
- 3 Stringently required in electricals and electronics, construction and infrastructures, automotive, textile and furniture and foam industries among others
- 4 The global market is projected to expand from approximately \$10.83 billion in 2025 to over \$20.10 billion by 2034, with a CAGR of around ~7.11% (Towards Chem & materials)

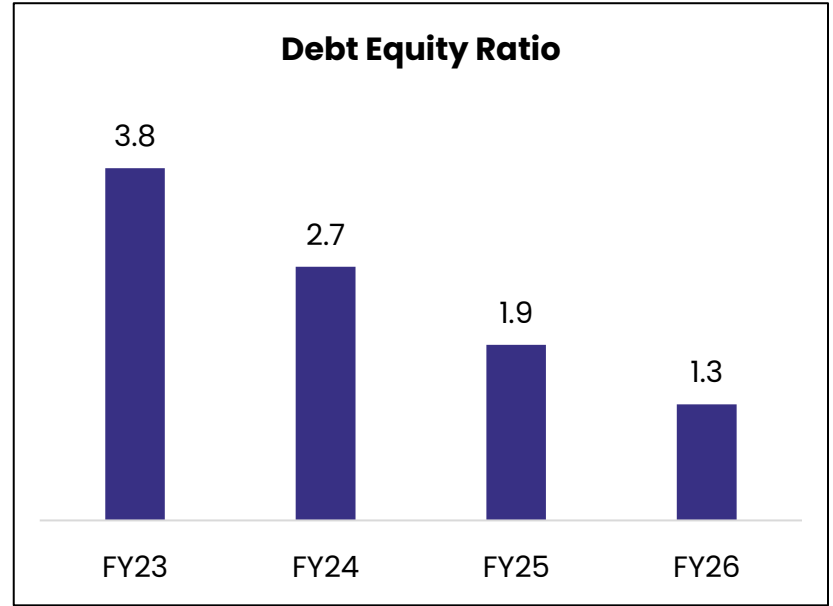
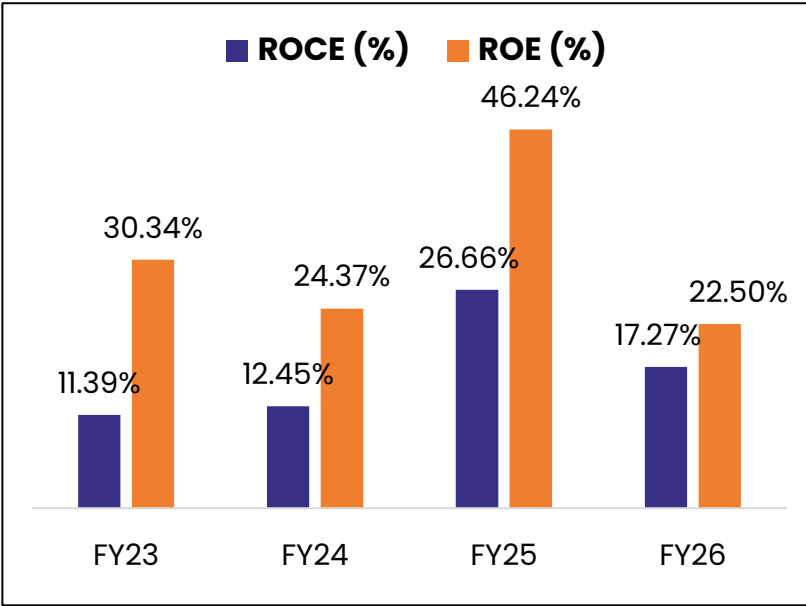
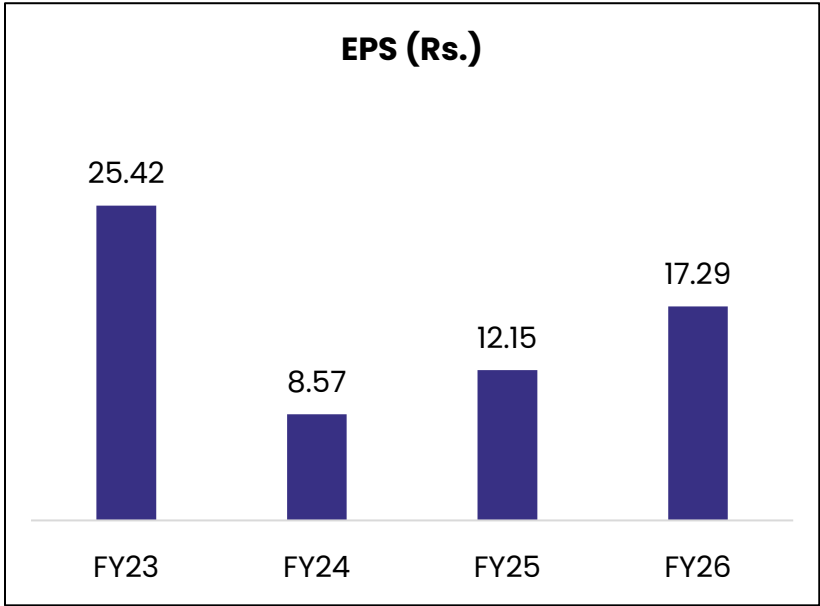
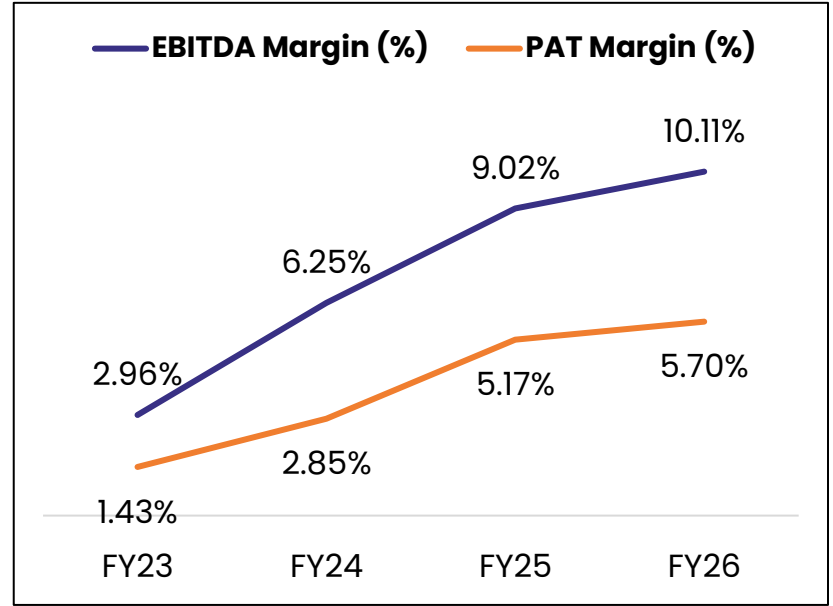
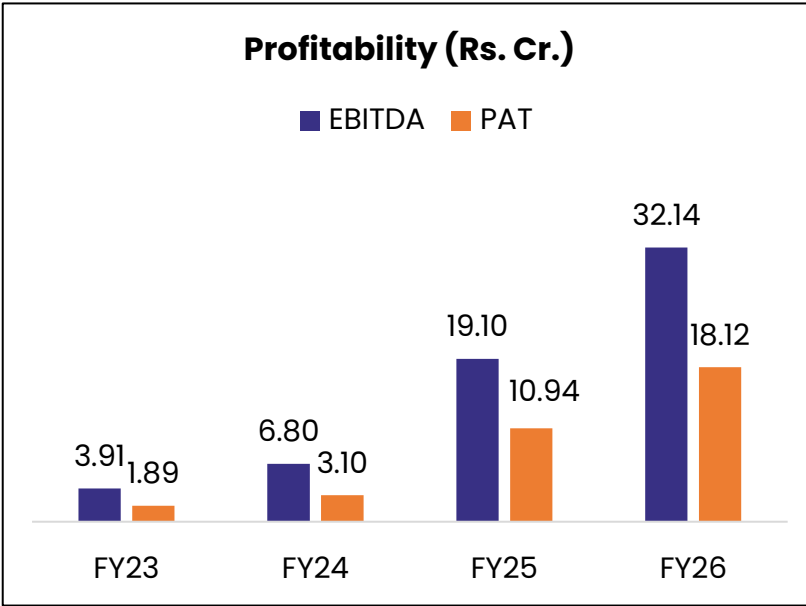
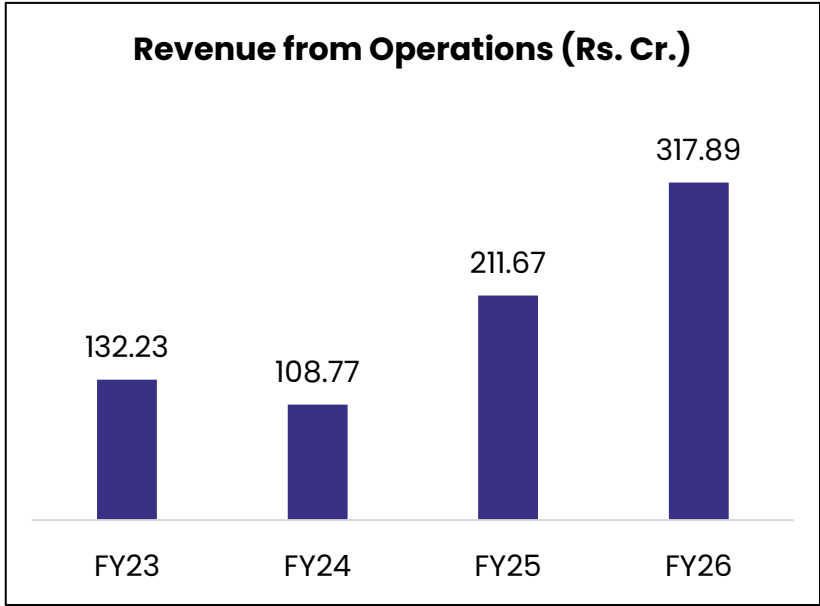


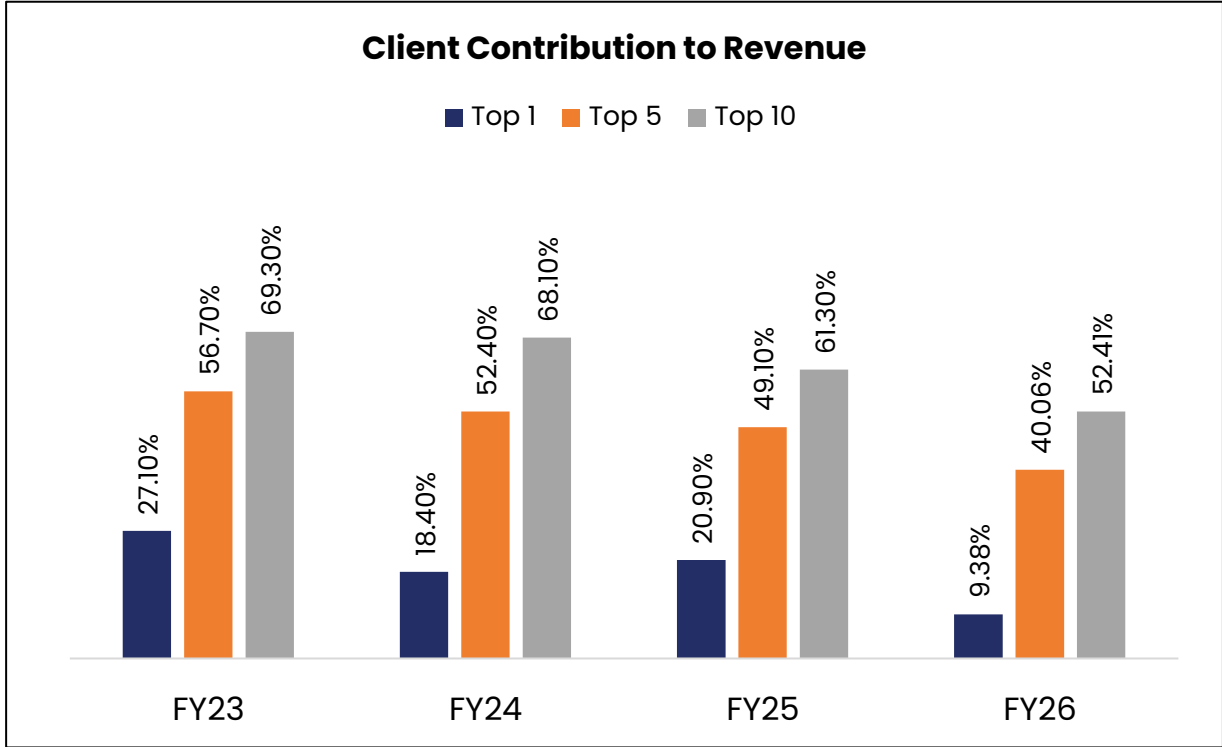
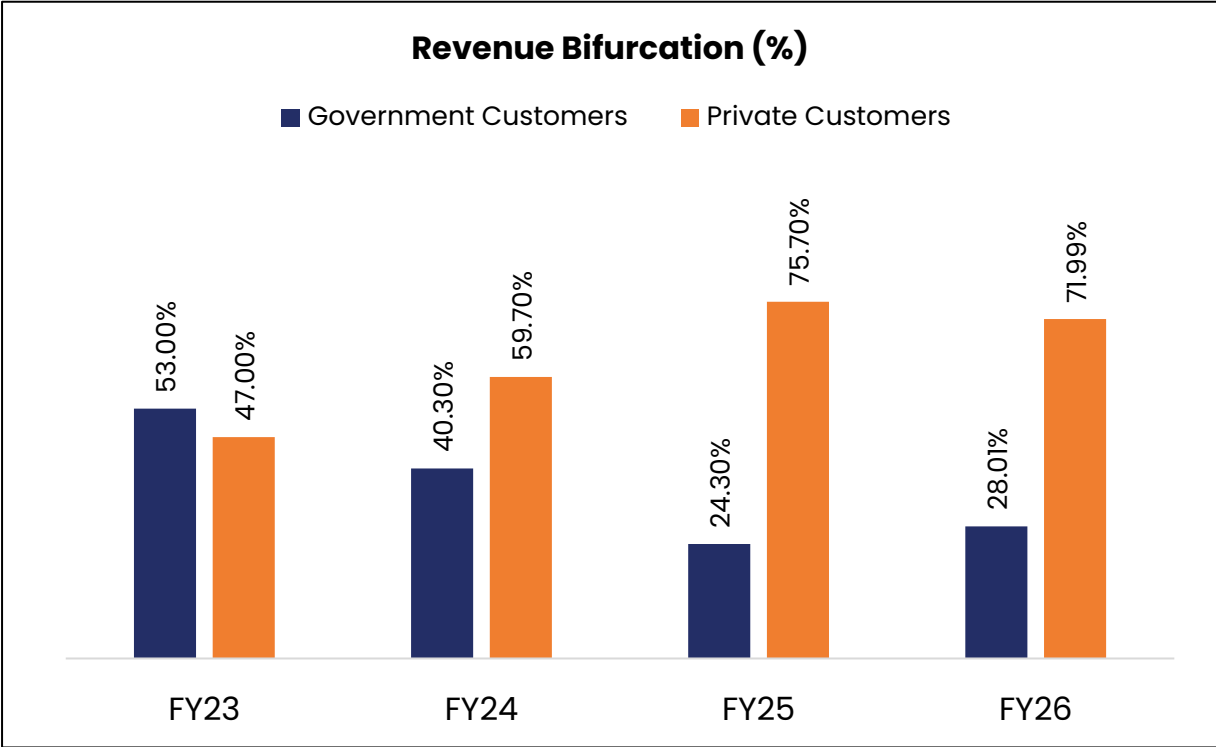
- The **India flame retardants market size** was valued at **USD 613.0 million in 2022** and is expected to grow at a compound annual growth rate (CAGR) of 9.3% in terms of revenue from 2023 to 2030.
- The **global flame retardant market size** accounted for **USD 10.11 billion in 2024** and is expected to increase from **USD 10.83 billion in 2025** to **approximately USD 20.10 billion by 2034**, expanding at a CAGR of 7.11% from 2025 to 2034.
- India's accelerated growth, well above the global average, clearly positions the country as a high-potential market for flame retardant demand.



## Key Market Drivers







## Environmental Responsibility



- Complies with REACH (EU), BIS Environmental Standards, and JECFA guidelines for environmental safety and sustainable practices.
- Implement DSIR & FSSAI-recommended eco-friendly production methods, promoting green manufacturing and reducing environmental impact.
- Adheres to Punjab ground water Conservation Acts.

## Social Commitment

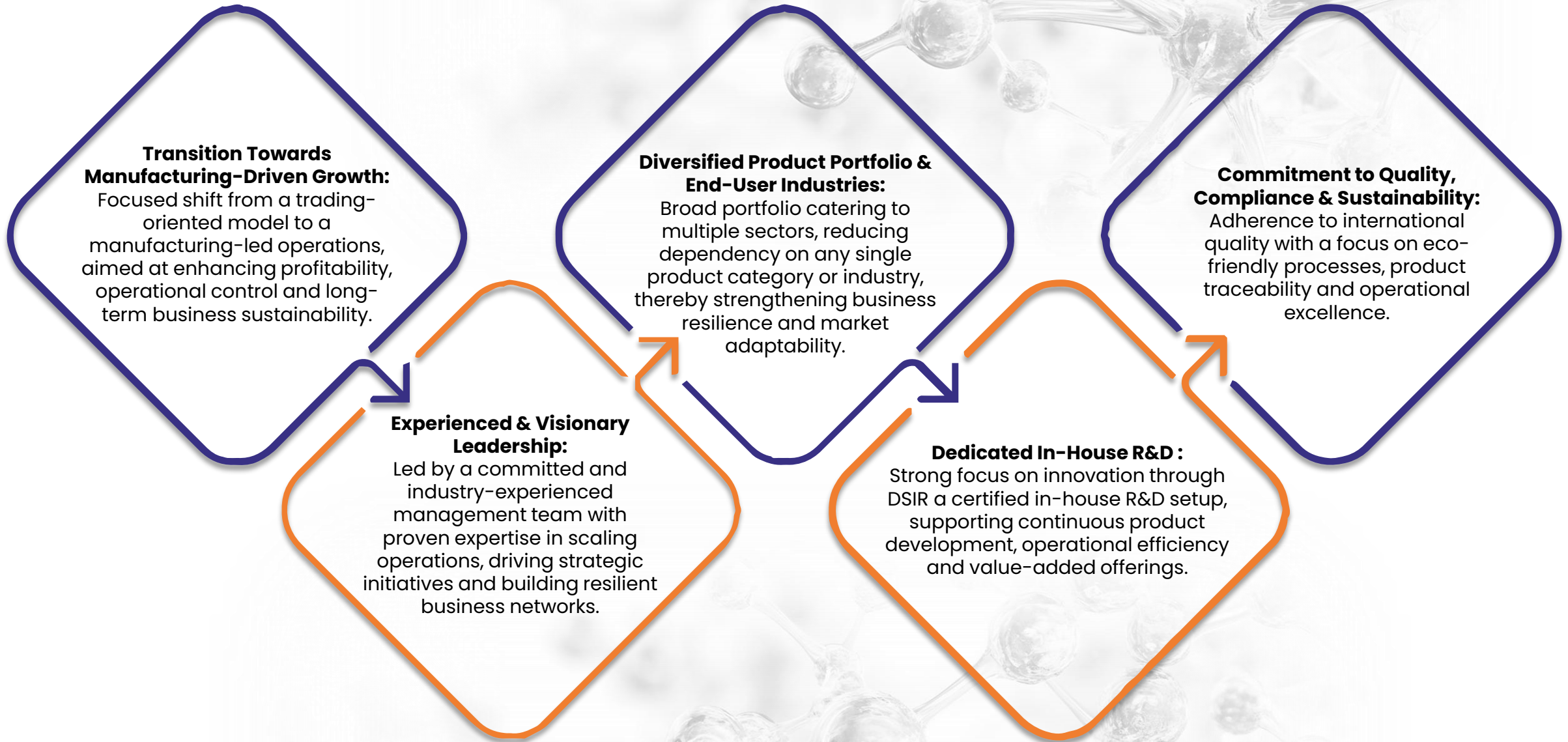


- Constituted a Corporate Social Responsibility (CSR) Committee (April 2025) to oversee contribution towards healthcare and community welfare initiatives.
- CSR policy aligned with Schedule VII of the Companies Act, 2013 covering education, healthcare, environment, and rural development projects etc.

## Governance Practices



- Strong corporate governance framework with well-structured committees: Audit, Nomination & Remuneration, Stakeholders Relationship, and CSR Committee.
- Compliance with SEBI LODR Regulations and adoption of a comprehensive Insider Trading Policy.





# Thank You



Execution is our Passion

## SK Minerals & Additives Limited

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## Investor Relation and Public Relation

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